

Our Investment Philosophy

Equirus PMS investment philosophy is based on the synergies of value & quality. We intend to invest in undiscovered business leaders with long term potential growth. To be suitable for our Portfolio, business must have some strong merits most relevant to long term investing-qualities recognized over time by investors and are selling it at a price below the intrinsic value.

Key Differentiators

Undiscovered Companies

We focus on buying high quality companies at reasonable valuation (risk-reward ratio must be favorable). We strive to invest in companies which are generally ignored by the investment community and thus, are under-researched and under-owned with low debt, high growth rates, return on capital and high level of management integrity. We intent to be early in the discovery to capture maximum earnings growth potential. We have a bias for small and mid-cap companies.

Long-term Outlook

We buy companies with long-term growth potential for at least next 3-5 years. This not only allows us to capture the earning growth but also gain from valuation re-rating which creates several multibagger stocks in the portfolio. We have shown exceptional returns during Bull Markets while also limiting our drawdowns during Challenging Markets. Our churn ratio is 22%.

Concentrated Bets

We focus on taking concentrated bets (15-17 holdings). Maximum investment in a position is 10% and in a sector is 30% on cost basis.

Non-model Portfolio Approach

We don't follow model portfolio approach. Whenever we receive capital (initial/additional) only those portfolio companies are bought for which the prices are in the buy range (risk-reward ratio is favorable). Rest of the portfolio companies, despite being part of our older portfolios, are not bought and we wait to get a better entry price.

Fund Manager

- Viraj Mehta has 12 years of experience in the field of investing with an excellent and proven track record. Selected by Wall Street Journal (WSJ) as part of "Asia's Master Stock Picker" series for India
- Lead analyst for managing the small companies fund at Franklin Templeton Investments. Fund was awarded the best small cap mutual fund scheme in India by CRISIL & Business standard
- Was part of the team of ValueQuest Capital LLP
- Completed MBA from Management Development Institute (MDI), Gurgaon & Chemical Engineering from Nirma Institute of Technology, Ahmedabad

Portfolio Indicators

Performance Attributes	Fund	Portfolio Fundamentals	Fund	Portfolio Characteristic	%
Beta	1.00	Last 3 Yr Avg Earning Growth	11.5%	Midcap	12.04%
Sharpe Ratio	0.59	ROE	10.1%	Small Cap	70.47%
Standard Deviation	22.7%	Current PE(TTM)	21.1x	Cash	17.48%
Trailing P/E	21.1	Churn Ratio	19%		

Performance

PMS	1	3	6	1	2	3	5	Since Inception
Name	Month	Months	Months	Year	Years	Years	Years	
Equirus Long Horizon Fund	-6.24%	-14.96%	-22.58%	-12.08%	45.51%	30.17%	20.40%	21.33%
BSE Small cap	-6.01%	-12.15%	-15.86%	-1.77%	41.49%	20.29%	9.97%	11.47%

Sector Allocation

Top 5 Sector holding

Chemicals	13.73%
FMCG	13.48%
Consumer Durables	12.04%
Jewelry	10.11%
Entertainment	7.55%

Growth

- Sales growth
- Improving margins

Balance Sheet

- No or low debt
- Deleveraging situations with high interest coverage

Return Metrics

- High returns on capital employed through increasing margins and/or asset turns

Management

- High integrity with skin in the game
- Prudent capital allocation

Attractive Valuation

- Low analyst coverage/institutional holdings
- Market ignoring long term potential

Our track record of finding multi-baggers

6.9x Company A	5.8x Alkyl Amines Chemicals Ltd.	5.8x Garware Technical Fibres Ltd	4.4x Polycab India Ltd
4.5x APL Apollo Tubes Ltd.	3.0x Avanti Feeds Ltd.	3.6x Company B.	

Disclaimer:

This Document is issued by Equirus Wealth Private Limited (Equirus), Portfolio Manager registered with the Securities and Exchange Board of India (SEBI) having Regn. No. INP000007076. This presentation has been prepared and issued on the basis of internal data, publicly available information and other sources believed to be reliable. It is produced for information purpose only and should not be construed as investment advice to any party. It does not constitute a prospectus or offer document or an offer or solicitation to buy any securities or other investment. All opinions, figures, charts/graphs, estimates and data included in this presentation are as on date and are subject to change without notice. While utmost care has been exercised while preparing this document, Equirus does not warrant the completeness or accuracy of the information and disclaims all liabilities, losses and damages arising out of the use of this information. The statements contained herein may include forward-looking statements that are based on our current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance, or events to differ materially from those expressed or implied in such statements. Readers shall be fully responsible/liable for any decision taken on the basis of this presentation. Distributions Restrictions – This material should not be circulated in countries where restrictions exist on soliciting business from potential clients residing in such countries. Recipients of this material should inform themselves about and observe any such restrictions. Performance related information provided there in is not verified by SEBI. This communication is for private circulation only and for the exclusive and confidential use of the intended recipient (s) only. Any other distribution, use or reproduction of this communication in its entirety or any part thereof is unauthorized and strictly prohibited. Investments in securities are subject to market and other risks. Equirus does not offer any guaranteed or assured returns. Please read the Risks Disclosure Document (RDD) carefully before investing. RDD may be downloaded from www.equirus.com. All clients have an option to invest in the products / investment approaches directly. Without intermediation of persons engaged in distribution services

Equirus Wealth Private Limited [PMS]

Regd. Office: **A-2102 B, 21st Floor, A Wing, Marathon Futurex, N.M. Joshi Marg, Lower Parel, Mumbai – 400 013**

Corp. Office: **3rd Floor, House No. 9, Magnet Corporate Park, B/h Untas, S.G. Highway, Ahmedbad – 380054 |**

Tel No.: **079 6190 9595 | CIN: U74995MH2018PTC308551**